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## Internal Sales Representative Position

**Function:** Internal Sales Specialist

**Position Type:** Full Time, 40h/week

**Salary:** To be discussed, base salary plus bonus on performance, complete insurance coverage, etc...

**Starting date:** As soon as possible.

**Job location:** Quebec City – Armand Viau Park

**Company description:**

**Technimount System** is a young and dynamic Quebec company. We sell, develop and commercialise bracket systems for portable medical equipment. Those equipment are intended for use in ambulance services, hospitals, air transportation and even in the military sector. Our goal is to make the transport of medical equipment safe.

We are looking for a dynamic person to perform the following tasks, but not limited to:

- Constant telephone canvassing to generate opportunities leading to sales, in order to reach the budget
- Research and develop sales opportunities to existing or potential customers
- Complete process management - find opportunities from scratch, convert them into sales and ensure follow-up and customer satisfaction
- Follow up on files with the different stakeholders; customers, organizations that are potential purchasers of our products
- Explain how our products work by phone and email, in order to support our customers and sell our products
- Offer 1st level technical support to the customer for the use of our products
- Work as a team and support your colleagues
- Write in French and English, different text and make the necessary corrections
- Enter information into the Customer Management System
- Any other related tasks

Position requirements :

- Bilingualism (French/English) **English mandatory**; spoken and written perfectly, because more than 90% of our customers are English speaking
- Relevant academic training at the college or university level; experience in internal sales, telephone support or telemarketing
- Able to meet the objectives within the framework of the tasks listed above
- Sales and marketing experience required, telemarketing an asset
- Ability to communicate orally, motivated by sales success

Send your curriculum vitae to the following address: [accounting@technimount.com](mailto:accounting@technimount.com)

*N.B. Only the successful applicants will be contacted.*